

Quarter Report
4Q15

4th Quarter Financial Report 2015Holding Monex

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Highlights Q4/15

- As of December, 2015, Holding Monex reports accrued operating revenue of \$4,968 million pesos and net income of \$623.6 million pesos that represents a 3.3% increase compared with the amount reported as of December, 2014.
- The accrued operating revenue from our National Forex Business amounted \$2,591 million pesos, that represents a 7% increase compared with the amount reported as of December, 2014.
- Monex International Business (Monex Europe and Tempus) had an accrued operating income of \$1,282 million pesos, an increase of 48.8% versus the same period of the prior year.
- On December, 2015, Holding Monex presented an Equity of \$6,310 million pesos which represents a Book value of \$11.77 pesos per share.
- As of December, 2015, the Loan Portfolio amounted \$12,299 million pesos, an increase of 54.5% compared with the ammount reported as of December 2014.



4Q15 Relevant Financial Information

| Condensed Financial Sheet Data | | | | | | | | |
|-----------------------------------|-------|--------|--------------|-------------|--------------|----------------|--------------|-------------|
| | | 4Q14 | | | | Jan - Dec 2014 | | |
| | 4Q15 | Amount | Variation \$ | Variation % | Jan - Dec 15 | Amount | Variation \$ | Variation % |
| Total Operating Revenues | 1,087 | 1,089 | -2 | -0.3% | 4,968 | 4,280 | 688 | 16.1% |
| Management and Promotion Expenses | 974 | 926 | 48 | 5.2% | 4,026 | 3,438 | 588 | 17.1% |
| Operating Income | 113 | 163 | -50 | -30.8% | 942 | 842 | 100 | 11.8% |
| Taxes | 69 | 57 | 12 | 20.2% | 326 | 260 | 66 | 25.6% |
| Equity in income of affiliates | - | -21 | -21 | 0.0% | 8 | -21.21 | -13 | -61.9% |
| Net Income | 44.0 | 127.9 | (84) | -65.6% | 623.6 | 604.0 | 20 | 3.3% |

| Operating Revenue Per Line of Business | | | | | | | | |
|---|------|---------|--------------|-------------|--------------|----------------|--------------|-------------|
| | | 4 Q 1 4 | | | | Jan - Dec 2014 | | |
| | 4Q15 | Amount | Variation \$ | Variation % | Jan - Dec 15 | A mount | Variation \$ | Variation % |
| Forex and Payment Services | 943 | 919 | 24 | 2.6% | 3,873 | 3,282 | 591 | 18.0% |
| National | 640 | 681 | -41 | -6.1% | 2,591 | 2,421 | 170 | 7.0% |
| International | 303 | 238 | 65 | 27.4% | 1,282 | 861 | 421 | 48.8% |
| Loans and Deposits | 108 | 92 | 16 | 17.2% | 303 | 250 | 53 | 21.1% |
| Trust Services | 41 | 38 | 3 | 7.6% | 144 | 129 | 15 | 11.5% |
| Securities Brokerage & Trading Services | -26 | 118 | -144 | -122.0% | 416 | 585 | -169 | -28.8% |

* Figures in millions of pesos



Balance Sheet

| | | Dec | | |
|--|--------|---------|--------------|-------------|
| | 4Q15 | Ammount | Variation \$ | Variation % |
| | | | (2.2) | |
| Liquid assets | 5,953 | 5,989 | (36) | -1 |
| Receivable and deliverable currencies (net) | (75) | 665 | (740) | -111 |
| Real Liquid assets | 5,878 | 6,654 | (776) | -12 |
| Investment in securities, repos, | 28,518 | 16,898 | 11,620 | 69 |
| Loan Portfolio (net) | 12,299 | 7,959 | 4,340 | 5.5 |
| Receivable FX | 9,741 | 8,889 | 852 | 10 |
| Money Market accounts receivable | 3,321 | 2,179 | 1,142 | 52 |
| Others | 771 | 1,230 | (459) | -37 |
| Other receivables | 13,833 | 12,298 | 1,535 | 12 |
| Long Term Assets | 16 | 14 | 2 | 1 4 |
| Properties, furniture, equipment(net) and awarded assets | 84 | 88 | - 4 | - 5 |
| Non current Assets held for sale | - | 174 | (174) | - |
| GW and Intangibles Monex Europe | 1,089 | 993 | 96 | 1 0 |
| GW and intangibles Tempus | 806 | 692 | 114 | 16 |
| Other assets | 665 | 548 | 117 | 21 |
| Other assets (net) | 2,560 | 2,233 | 327 | 15 |
| Total Activo | 63,188 | 46,318 | 16,870 | 36 |
| Deposits | 17,616 | 14,427 | 3,189 | 22 |
| CEBURES | 2,007 | 1,970 | 37 | 2 |
| Loans from Banks and other institutions | 880 | 792 | 88 | 11 |
| Transactions with securities, repos and derivatives | 20,270 | 9,861 | 10,409 | 106 |
| Payable FX | 9,671 | 9,399 | 272 | 3 |
| Money Market Creditors | 3,159 | 1,498 | 1,661 | 111 |
| Other Liabilities | 3,275 | 2,683 | 592 | 22 |
| Other payable accounts | 16,105 | 13,580 | 2,525 | 19 |
| Total Liabilities | 56,878 | 40,630 | 16,248 | 40 |
| Initial Equity | 2,818 | 1,506 | 1,312 | 87 |
| Earned Equity | 3,450 | 4,182 | (690) | -16 |
| Total Equity | 6,310 | 5,688 | 622 | 11 |
| Total Liabilities and Equity | 63,188 | 46,318 | 16,870 | 36 |
| Return on assets % | 0.99 | 1.30 | | |
| Return on equity % | 9.88 | 10.62 | | |
| Book Value per share | 11.77 | 14.52 | | |



Portfolio Distribution to December 31,2015 and 2014

| Loan Portfolio | | | |
|---|--------|---------|--------------|
| | | | Variation \$ |
| | 4Q15 | 4 Q 1 4 | 4Q14 |
| Loan Portfolio (net) | 12,299 | 7,959 | 4,340 |
| Performing Loan Portfolio | 12,363 | 8,031 | 4,332 |
| Commercial | 10,899 | 6,982 | 3,917 |
| Mortage Loans ¹ | 8 | 161 | (153) |
| Credit w ith financial entities | 1,456 | 888 | 568 |
| Non-performing Loan Portfolio | 118 | 40 | 78 |
| Loan Risk Reserves | (182) | (112) | (70) |
| Banco Monex Capitalization index² (ICAP)% | 16.62 | 15.95 | 0.67 |
| Past due reserves ratio³ (IMOR)% | 0.95 | 0.50 | 0.4 |
| Coverage Ratio (ICOR) % | 1.48 | 1.41 | 0.1 |

¹ Renew your home Program

¹Figures in millions of pesos

² Published (Dec 2015) by Banco de Mexico (Banxico)

³ Non-performing Loan Portfolio / Total Loan Portfolio

⁴ Loan Risk Reserves / Loan Portfolio (net)



MONEXB: Stock Information





Monex B: Quarterly Trends

| | | | | | | 4 Q 15 C | 4Q15 Change % | |
|-----------------------|---------|---------|---------|--------|---------|----------|---------------|--|
| Per Share Data | 4 Q 14 | 1Q 15 | 2 Q 15 | 3 Q 15 | 4 Q 15 | 3 Q 15 | 4 Q 14 | |
| M inim um | 12.31 | 12 .4 0 | 11.5 0 | 10.70 | 9.94 | -7.10 | -19.25 | |
| M axim um | 13.20 | 14 .0 0 | 16.50 | 12 .17 | 11.0 0 | -9.61 | -16.67 | |
| C lo sing P rice | 12.60 | 14 .0 0 | 11.50 | 10.70 | 10 .2 0 | -4.67 | -19.05 | |
| Daily Traiding Volume | 2,742 | 9,595 | 2,464 | 16,884 | 2,082 | -87.67 | -24.05 | |
| **Shares Outstanding | 3 9 1.7 | 3 9 1.1 | 536.9 | 536.2 | 536.2 | 0.00 | 36.90 | |
| ***M arket Cap | 4,936 | 5,475 | 6 ,17 4 | 5,738 | 5,470 | -4.68 | 10 .8 2 | |
| Dividends TTM | 0.00 | 0.00 | 4.09 | 4.09 | 4.09 | 0.00 | 100.00 | |
| Earnings TTm | 1.5 4 | 1.62 | 1.30 | 1.32 | 1.16 | 13.79 | -24.57 | |
| Book Value Per Share | 14 .5 2 | 15 .0 8 | 11.09 | 11.69 | 11.77 | 0.67 | -18.96 | |
| P rice/Earnings | 8.17 | 8.65 | 8.86 | 8.11 | 8.77 | 8 .15 | 7.33 | |
| P rice/B o o k | 0.87 | 0.93 | 1.0 4 | 0.92 | 0.87 | -5.30 | 0.00 | |
| Dividend Yield % | 0.00 | 0.00 | 35.57 | 38.23 | 40.10 | 4.90 | 10 0 .0 0 | |

^{*}The information reported as of 2Q15 considers 536.9 shares outstanding.

^{**} Ammount in millions shares

^{***} Ammount in millions pesos.